



Collusive Tendering

- Any agreement (written or oral) between bidders that limits or reduces competition in a tender.
- The agreement may be between a bidder and a potential bidder who does not actually submit a bid.
- The bidders agree amongst themselves on who should win the tender and at what price.

Different forms of collusive tendering:



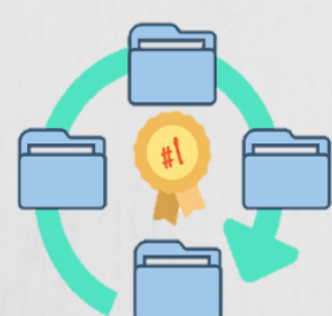
1. Bid Suppression

One or more competitors **agree not to bid**, or withdraw a bid submitted previously.



2. Complementary Bidding

Bidders **agree** to submit **bids with higher prices** or unacceptable terms than the bid of the designated winner.



3. Bid Rotation

Competitors **agree** to **take turns winning bids** on a series of contracts. The terms of rotation may vary according to the size of cartel members, geographic territory or by the type of consumer concerned.



4. Subcontracting

Competitors **agree not to bid or submit losing bid to receive subcontracts** in exchange from the successful low bidder.