



COMPETITION ORDER: BUSINESS COMPLIANCE TIPS

To create business opportunities and consumer choice

The Competition Order prohibits businesses engaging in the following Anti-Competitive Agreements (cartels):



Price Fixing



Market Sharing



Supply Limitation



Bid Rigging

Always be cautious before exchanging any information with your competitors. The act of exchanging commercially sensitive business information is part of cartel including:

- present or future pricing
- profit margin / calculation
- discount tactics
- production output
- commercial or marketing plan
- terms and conditions of purchase and supply

Dos and Don'ts

- **Do** make independent business decision
- **Do** stay clear from any discussion that can get your business into trouble
- **Do** reject any anti-competitive offers or suggestions by making clear of your objection
- **Do** compete on merits to win consumers
- **Do not** enter into agreements to fix price or profit margin (verbal or non-verbal)
- **Do not** agree to divide the market by allocating customers or geographical areas
- **Do not** discuss commercially sensitive business information
- **Do not** attend unscheduled meetings or gatherings unless you are clear of its legitimate purpose or agenda

Anti-Competitive Agreements discussed or reached by trade association are infringement of Competition Order.